

Real Estate: At a Glance

Key Facts:

- ✓ One of the five largest real estate practices in the United States with more than 140 attorneys
- ✓ Closed over \$33 billion in real estate transactions in 2016
- ✓ Represent four of the top 10 largest direct commercial real estate lenders of 2016 as ranked by *National Real Estate Investor*
- ✓ Closed more than \$2.5 billion in loan transactions for CMBS originators since 2015
- ✓ Handled more than 300 million square feet of leases over the last decade on behalf of some of the largest landlords and tenants in the U.S.
- ✓ Handled real estate transactions in all 50 states
- ✓ Represent five of the top 10 mortgage originators among insurance companies according to *Commercial Mortgage Alert* (2016)
- ✓ Handled two of the 10 largest single-property retail transactions of 2016 according to *Real Estate Alert*
- ✓ Handled the largest industrial property transactions of 2013, 2015 and 2016, and the fourth largest of 2014 according to *Real Estate Alert*

Industry Recognition:

- ✓ According to *Law360*, Seyfarth ranks 8th among firms with the most real estate partners globally
- ✓ Among the top 10 most powerful Real Estate practices in the nation according to *Commercial Property Executive* and *Multi-Housing News* (2016)
- ✓ Recognized as a national leader in real estate for seven consecutive years by *The Legal 500* (2011–2017)
- ✓ Recognized as a Tier 1 national Real Estate practice by *U.S. News & World Report* (2017)
- ✓ Recognized as the Top U.S. Real Estate Advisor by *Acquisition International* (2016)

Demonstrated Track Record of Results

- Represented a leading insurance company in more than \$11 billion in real estate loan transactions since 2015.
- Represented a real estate investment firm in the acquisition of a \$969 million real estate portfolio of 108 office and flex buildings located in Arizona, Florida, Minnesota, and Pennsylvania.
- Represented a real estate investment and management company as borrower in a \$224 million loan secured by 12 commercial properties in California, Washington, Arizona, Texas and Utah.
- Represented an Australian real estate group in the sale of its 68-property national portfolio for \$760 million and the sale of its West Coast portfolio for \$561 million.
- Represented a multinational banking and financial services holding company in a \$90 million refinancing of a large retail complex in New York.
- Represented a public pension fund in a \$300 million real estate joint venture transaction to develop a 30-story mixed-use tower.
- Represented a *Fortune* 100 financial services organization in its \$500 million purchase of a 49.9% interest in the International Plaza Shopping Center in Tampa, Florida.
- Represented Washington Real Estate in its \$316.9 million sale of the St. Regis Monarch Beach Hotel in Dana Pt., California to KSL Capital. This transaction was recognized as the fourth largest hotel transaction of 2014 by *Real Estate Alert*.
- Represented a wholly owned subsidiary of a California-based public employees retirement fund in its \$300 million acquisition of a mixed-use apartment complex in Westwood, Los Angeles, California.
- Represented a major sporting goods company in its 12-year lease of office space in Chicago.
- Represented a full-service financial company in its \$1.25 billion acquisition of a 50% stake in a shopping mall in Las Vegas, Nevada. This was one of the largest single-property retail transactions of 2016 according to *Real Estate Alert*.
- Represented a privately funded real estate and development holding company in the \$226 million acquisition of 12 skilled nursing homes and one leasehold in Maryland and Pennsylvania.
- Represented a life insurance company in its \$510 million sale of two properties in San Francisco.



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