

Institutional Investor Practice Group

Private Equity and Pooled Funds

Seyfarth represents a significant number of government plans, ERISA plans (single employer and multi-employer) and other investors in connection with their private equity fund investments. A wide range of asset classes and strategies are employed by these funds.

Many of our institutional clients invest in pooled funds to meet their private equity and real estate needs. Our attorneys (i) counsel institutional investors regarding the latest trends in fund structures and terms, (ii) review the private placement memoranda, partnership and operating agreements, subscription materials and other fund documents, (iii) negotiate side letters and appropriate amendments to the underlying fund documents, and (iv) if necessary, assist our clients in establishing off-shore affiliates for particular transactions to minimize unrelated business and taxable income (UBTI) issues.

We have experience with U.S., foreign and international funds, including funds of funds, commodity pools, master-feeders, guaranteed funds, segregated portfolio companies and passive foreign investment companies.

Our clients have invested with a range of fund sponsors, including:

☑ Advent International	☑ CVC Capital Partners	☑ J.F. Lehman	☑ Prudential Real Estate Investors
☑ AEW	☑ Divco West	J.P. Morgan (Infrastructure)	☑ Roark Capital
Malliance Bernstein	☑ EnCap Energy	JP Morgan (European Opportunity Fund)	☑ Rockpoint
☑ Altas	First Reserve Energy	Kayne Anderson Energy	☑ Sequoia
☑ Apollo Capital	Forrest Investment Advisors	☑ KKR	Silver Lake Partners
AQR, ARA, Avenue Capital	▼ Fortress	▼ KSL	☑ Southpaw
☑ AXA	▼ FX Concepts	☑ La Salle	☑ Stone Peak
▼ Baring Asia	Gerrity Retail	☑ Loch Capital	Strategic Value Partners
☑ Black Yard Venture Fund	Grant Hill Partners	▼ Lone Star	▼ Taconic
☑ Blackrock	☑ Great Hill	Morgan Stanley (Infrastructure Fund)	☑ Torch Light
☑ Blackstone	Mancock Timber	Och Ziff (Global)	▼ True North
☑ Bridgewater	☑ HgCapital Partners	☑ Orchid Asia	☑ Turiya Capital (Asia)
☑ Carlyle	☑ Highbridge	T Pimco	☑ Tunbridge
Centerview Capital Partners	▼ Horizon	▼ Primus Capital	☑ USAA
☑ Coller Capital	☑ Invesco	☑ Prisma Spectrum	☑ Warburg Pincus
☑ Crescent Capital	☑ Investcorp/Silverback	☑ ProLogis	☑ Wayzata

Track Record of Results

- Represented a government pension fund in the \$5.3 billion acquisition of a global conglomerate via a joint venture with a Canadian pension plan and a European private equity firm.
- Represented a government pension fund in its \$100 million investment in a private equity fund focused on investments in securities of listed companies in Europe and North America.
- Represented a multiemployer pension fund in its \$25 million investment in a private equity fund investing primarily in energy-related master limited partnerships.
- Represented a government pension fund in its \$50 million investment in a private equity fund focused on development and value-add commercial real estate in key U.S. markets.
- Represented a government pension fund in structuring and negotiating its \$100 million investment in a fund focused on U.S. and international timber. The investment was through a separately managed account and involved a heavily negotiated Investment Management Agreement and a template for a Delaware limited liability company operating agreement, with each LLC to be wholly owned by the government plan but managed by FIA, and to hold between one and four assets.
- Represented a government pension fund serving as a key co-investor investing alongside a major private equity fund in the acquisition of a Brazilian company with world-wide operations. In addition to negotiating the co-investment documents with the private equity fund, our attorneys worked closely with the General Partner's counsel to fully understand and structure the investment in a way that addressed repatriation of capital to the United States, the extent to which investments could be located elsewhere in Latin America (outside Brazil), specialized tax issues and a variety of other matters specific to a Latin American fund targeting foreign investments.

- Represented a multiemployer pension fund in its \$5 million investment in a private equity fund focused on investments in the private equity secondary market.
- Represented a government pension fund in a joint venture that acquired an interest in a new company which is a leader in the corporate global travel space. In addition to negotiating with the seller, our attorneys assisted the client in negotiations with its joint venture partners (which included a sovereign wealth fund, a foreign bank and two large private equity groups) each of whom had concerns and needs particular to its structure and mandate.
- Represented institutional investors in numerous "fund of one" opportunities and in joint ventures structured as private equity funds.
- Represented the Limited Partner Advisory Board ("LPAB")
 of a major real estate-focused (distressed debt) private
 equity fund in connection with bankruptcy proceedings
 with respect to the fund's general partner and investment
 manager. The LPAB's seven members include a number
 of state retirement plans as well as other government
 and large corporate plans.
- Represented a multiemployer pension fund in its \$10 million investment in a private equity fund-of-funds.

